TEXAS FACILITIES COMMISSION (TFC) PRESENTS

Meet The Prime Webinar Series


Featured Prime: FALKENBERG CONSTRUCTION

August 24, 2021 at 1pm
Overview

• TFC Overview
• Falkenberg Construction Overview
• Q&A
100+ State Agencies in 243 cities across Texas

28 million square feet of facilities

144,900 State Employees

$667+ Million Agency Budget

TFC MISSION: Build. Maintain. Support

What We Do
- New Construction
- Remodel Maintenance
- Property Management
- Texas School for the Deaf
- Texas School for the Blind & Visually Impaired
- State Surplus Store
- Federal Surplus Program

What We Buy
- Construction Services
- Professional Services
- Office Supplies
- IT Services
- Commodities & Supplies
- Maintenance, Repair & Operation (MRO)
The mission of the HUB program is to provide assistance to historically underutilized businesses (HUBs) through outreach efforts, such as education and training in doing business with the State of Texas, in order to afford these businesses a fair opportunity to participate in the competitive procurement process. The Texas Facilities Commission (TFC) is dedicated to promoting opportunities for these small and historically disadvantaged businesses to compete for the agency's purchases and contracts. TFC's policy is to foster an environment that will advance and enhance participation from such vendors in all areas of the agency.
HUB Initiative Plan

Preparation

• Register as a vendor with the Texas State Comptroller
  https://comptroller.texas.gov/purchasing/vendor/
• Get HUB certified with the Texas State Comptroller
  (Administrator of the State-wide program)
• Request a meeting with the Texas Facilities Commission
  HUB Program
  http://tfc.state.tx.us/divisions/commissionadmin/prog/HUB/

Connections

• Networking with State & Primes
• Build a relationship with the State & Primes
• Seek assistance from the Small Business Development Centers
• Attend Bid Conference & Industry related Meet & Greets
• RELATIONSHIPS

Education

• Understanding the different State procurement methods & processes
• Obtain required certifications needed to work with TFC (OSHA, Bonding & Insurance)
  Attend special business training events
• Know your business capacity when bidding
• Know how to price in different markets & cities

Marketing

• Have your Elevator Spill
• Attend Bid Conference & Industry related Meet & Greets
• Requests a debrief of solicitation that were not awarded
• Do your research
  • Opportunities
  • Prime’s reputation
  • Payment process

HUB is not a set-aside program & All contracts are competitively bid.
# Upcoming TFC Procurement Opportunities

TFC Solicitation Forecast: [http://www.tfc.state.tx.us/divisions/commissionadmin/prog/internal-procurement-1/](http://www.tfc.state.tx.us/divisions/commissionadmin/prog/internal-procurement-1/)

<table>
<thead>
<tr>
<th>Facility</th>
<th>FY20-FY21 Appropriation</th>
<th>Description</th>
<th>Delivery Method</th>
<th>Tentative Schedule</th>
<th>RFP/RFQ#</th>
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<td>VARIOUS</td>
<td>$25,000</td>
<td>Grease Trap Pumping Services, Austin, TX</td>
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<td>CMR for Repair/Replacement of Elevators in Parking Garage A, B, F, G, J, and M</td>
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<td>RFQ</td>
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*Forecast is updated weekly. Changes from the previous week are indicated in Red Font.*

Updated 7/23/2021
Opportunities: Capitol Complex Phase II

**1500 Congress State Office Building** – 165,000 gross square feet, five story “Fabric” building for the Capitol Complex located at 15th Street and North Congress. It includes completion of Pedestrian Mall from 16th Street to 15th Street and 5 levels of parking below the mall extension and the building.

*Scheduled Completion Spring 2026*  
$121,456,560*

*TFC estimated Pre-contract

**1501 Lavaca State Office Building** – 360,000 gross square feet, 8-story “Focus” building for the Capitol Complex located at 15th Street and Lavaca. The two buildings combined will include approximately 2,550 parking spaces in above and below-grade parking within the building footprints and below the extension of the pedestrian mall.

*Scheduled Completion Spring 2026*  
$192,435,567*

*TFC estimated Pre-contract

**TOTAL CAPITOL COMPLEX PHASE II**  
$313,892,127

**2021 Solicitations**
- Project Controls RFP – Mar 2021
- Project A/E Services RFQ – April 2021
- Project CMR Services RFQ – June 2021
- Project 3rd Party Review RFQ – Sept 2021
- Project FFE A/E Services RFQ – Nov 2021
- Project CxA RFQ – Nov 2021
- Project CMT RFQ – Nov 2021
- Project TAB RFQ – Dec 2021
Opportunities: North Austin Complex Phase II
Upcoming Educational Sessions

OSHA 30 Online Training for $20

TFC and the Texas Department of Insurance, Division of Workers' Compensation (DWC) have partnered to offer low-cost OSHA 30-Hour Construction course.

For more information, please visit https://www.tdi.texas.gov/wc/safety/30hrconstrclas.html

Meet the Prime Webinar Series - Coming Soon

Meet and network with the Prime Contractors who are currently working on TFC Construction & Maintenance projects. The weekly webinars will be offered every Tuesday at 1PM for the next 11 weeks. Take advantage of this series and get the insights on upcoming TFC contracting opportunities.

TFC and DWC OSHA30 video https://www.youtube.com/watch?v=az8NU-01vyM&feature=youtu.be
Upcoming Educational Sessions

Writing Winning Proposals - Currently Planning

Learn about proposal writing tips and the insights on TFC solicitations.

Subcontractor Training - Currently Planning

This educational session is being offered to ensure potential Subcontractors are informed on both TFC’s and General Contractor’s construction processes. This networking platform provides an opportunity for the CMR to connect with Subcontractors interested in working on the upcoming TFC projects. The topics covered in this training are important to the potential subcontractors’ success.
HUB Program Highlights 2020

- **695 BUSINESSES**
  received technical assistance, and/or attended TFC training/virtual webinars

- **39 OUTREACH EVENTS**
  educational trainings, presentations, meet & greets and virtual webinars on "Doing business with TFC"

- **$57,990,768.12**
  TOTAL HUB EXPENDITURES

- **33rd***
  RANKED OUT OF 180 STATE AGENCIES & UNIVERSITIES WITH THE LARGEST SPENT WITH HUBS
  *Based on CPA Annual HUB Report

Yolanda Strey, HUB Director
Shonte Gordon, HUB Coordinator
Your Next Steps

2 Easy Ways to Explore Business Opportunities

With the Texas Facilities Commission (TFC)

Interested in doing business with TFC? Let us guide you thru the process.

SCHEDULE MEETING

Make an appointment
TFC HUB Webpage
http://www.tfc.state.tx.us/divisions/commissionadmin/prog/HUB/

ONLINE FORM

Fill out the intake form and we will contact you

More Questions? Email us at
hub@tfc.state.tx.us
QUESTIONS?

Contact Us:  HUB@tfc.state.tx.us

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Follow TFC On:

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DFW Team

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Vice-President - Operations

Arturo Trevizo
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Project Manager - JOC, CO-OP
Current Projects Central Texas

Texas Facilities Commission
- San Houston Bldg. CRAC Replacement $323,000
- Brown-Heatly Bldg. Patch & Paint $8,000

Texas State University
- Bobcat Village Clubhouse Renovation $115,000
- Avery HIM Move and Renovation $498,000
- Bobcat Village Shower Replacement $125,000

Houston Community College
- Northline and Technology Campus Roof Replacement $1,525,000

Texas General Land Office
- Floresville Veterans Home $486,000
- Lamun-Lusk-Sanchez Veterans Home $580,000
- Ussery-Roan Veterans Home $492,000

Texas Military Department
- Bldg 83 Renovation & HVAC Repair $2,950,000
- ABIA AASF Fire Pump Replacement $1,200,000
Current Projects

DFW

UT Southwestern Medical Center
- CUH Core Lab Renovations $376,149
- Daycare Renovation $4,550,000
- Generator & CRAC Replacement $750,000
- Wool Sculpture Lighting $32,000
- Lipsky VAV Replacement $211,000
- J7 Renovation $275,000
- OR Blinds $75,000

Frito Lay
- ASF Renovation $511,000

Bank of America
- Misc. Renovations $350,000
Current JOC, CO-OP, Minor Construction Contracts

- TFC Minor Construction
- Choice Partners
- Buy Board
- TIPS
- UTSWMC JOC
- TXDOT Minor Construction - Dallas, Ft. Worth, Austin, San Antonio
- SSC - Texas A&M System Minor Construction
FCC and its management have committed the necessary resources of staff and time to ensure that all persons on the jobsite are protected from injury and illness hazards. FCC continues to review its safety and health policy to ensure that all employees know, understand, and support that policy. The safety of all employees is the first and foremost objective of FCC.

Prevention of occupational injuries and illness must be given precedence over any other objective. FCC’s management will provide all items and support all activities required to ensure the health and safety of all persons working or visiting FCC’s facilities or any other site being managed by FCC. All employees have the primary responsibility for working safely which is a mandatory condition of continued employment with FCC.
Getting on Our Bid List

- Opportunities to bid on projects will be sent out by the managing Project Manager.
- Building Connected will be our primary method of notifying and inviting subcontractor bids for CSP projects.
- Email any individual listed for projects of interest.
- Complete Contact form on falkenbergconstruction.com (Bid With Us tab).
## Upcoming Opportunities

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<tr>
<th>UT Southwestern Medical Center</th>
<th>City of Murphy</th>
<th>Bank of America</th>
<th>Tarleton State University</th>
<th>City of Burleson</th>
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<tbody>
<tr>
<td>South Campus Life Safety</td>
<td>Jib Crane Installation</td>
<td>Abilene Parking Lot Repair</td>
<td>Lab Window Repairs</td>
<td>New Animal Shelter</td>
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<tr>
<td>$400,000</td>
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<td>$100,000</td>
<td>$100,000</td>
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<table>
<thead>
<tr>
<th>Texas Facilities Commission</th>
<th>General Land Office</th>
</tr>
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<tbody>
<tr>
<td>Park 35 Gazebo Work</td>
<td>Floresville Kitchen Remodel</td>
</tr>
<tr>
<td>$30,000</td>
<td>$150,000</td>
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<tr>
<td>SFA 6th &amp; 7th Floor Displays</td>
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<tr>
<td>$70,000</td>
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<tr>
<td>BHB Common Area Painting</td>
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<td>$70,000</td>
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<table>
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<tr>
<th>Texas State University</th>
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<tr>
<td>Centennial Hall Renovations</td>
<td>Bobcat Village AC Replacement</td>
</tr>
<tr>
<td>$350,000</td>
<td>$30,000</td>
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Questions?